



Manager, Product Management

A DDS Wireless International Company, DW Digital Wireless Inc. is dedicated to developing and marketing a wide range of in-vehicle mobile data terminals, peripheral devices and wireless communications infrastructure products to create indigenous solution offered in concert with products and services from other divisions of DDS Wireless International.

DW Digital Wireless is pleased to offer an exciting new opportunity - ***to be the unifying force behind product strategy and execution***, as Manager, Product Management.

The Role:

Reporting to the Vice President, Business Development, you will combine feedback from sales, marketing, development, customers and prospects to set a strategic vision and lead the execution on new features and products. More specifically, the mandate will include:

- Interfacing with other DDS business units, end customers and partners to understand how customer needs and how these needs translate into product definition.
- Working with Engineering and other business units to prioritize and scope the effort for product development to ensure maximum sales return for invested development dollars.
- Managing product life cycle and road map.
- Promoting new products to Business Units.
- Assisting sales where new products may be needed to close a deal.
- Collecting, compiling and distributing information to other business units regarding competitive products.

Candidate Profile:

As the ideal candidate, you have a proven track record of delivering results in complex organizations. You have 7-10 years of combined experience in product development, marketing and business development, and a minimum of 3 years in product management, preferably of wireless products. Experience developing hardware products, as well as international experience, is an asset. You are a strong leader with an ability to work autonomously as well as within a team environment. You can build relationships with customers, channel partners, engineering, and marketing operations, and have superior written, verbal and presentation communication skills.

We Offer:

- The opportunity to manage a wide variety of new product initiatives within a global and fast-paced business at the forefront of its industry with significant opportunity for growth.

- The variety, challenge and scope you need to advance your career
- The possibility of advancement within the DDS group of companies
- A competitive salary and comprehensive benefits package, including extended health care and retirement benefits.

If you recognize the exciting potential of this rare opportunity, please submit your resume and cover letter to careers@digital-dispatch.com. Please reference “Manager, Product Management” in the subject line.

We thank all applicants in advance for their interest, however, only those candidates selected for an interview will be contacted. No phone calls please.

DDS Wireless International Inc., a TSX listed publicly-traded company, is a global provider of end-to-end wireless mobile data solutions to multiple markets focusing on real-time dispatching, vehicle location and tracking, and computerized routing and scheduling through its four market-focused businesses. For more information on the DDS Wireless International group of companies, please visit our website at www.ddswireless.com.